

Council of Scientific and Industrial Research Anusandhan Bhawan, 2, Rafi Marg, New Delhi-110001

No. 33/M/ 2017-RPPBDD

December 11, 2017

Council of Scientific & Industrial Research (CSIR) is a contemporary R&D organisation, known for its cutting-edge R&D knowledgebase in diverse S&T areas and significant technological interventions in various industrial sectors. It has a dynamic network of 38 national laboratories with a pan-India presence. Its R&D expertise and experience is embodied in about 3600 active scientists supported by about 8000 scientific and technical personnel. CSIR files approximately 250 patents in India and 400 patents abroad every year. Over the years CSIR has built a portfolio of about 1400 Indian patents and 3000 international patents. Over 14% of patents have been commercialized.

In translating and commercializing the Knowledgebase, CSIR very closely interacts and works with industry. With a view to further widen and deepen its engagement with industry, CSIR intends to leverage the strengths and connectivity of organisations that have well-established networks across specific industrial sectors which align with CSIR's technology offerings, knowledgebase and intellectual property portfolio. Accordingly, CSIR proposes to involve appropriately qualified partners to reach out to industries for promoting its knowledgebase. The broad Scope and Terms of Reference for such engagement are:

- (i) Identify the needs of specific industry sectors and share these needs with CSIR;
- (ii) To map the available CSIR Knowledgebase including Technologies, Intellectual Property (patents), knowhow and expertise *vis a vis* the industrial needs in consultation with CSIR/Institutions:
- (iii) Shortlist the relevant knowledgebase that it would like to pursue and prepare a technology profile including techno-economic feasibility report, wherever feasible:
- (iv) Promote and market the identified knowledgebase among relevant industries;
- (v) Catalyse start-ups based on CSIR knowledgebase.
- (vi) Outcome will be measured based on one of more of the following indicators:
 - a. Technology transfer,
 - b. commercialization of products/processes
 - c. sale / licensing of patents.

The broad terms of engagement may cover:

- CSIR and its constituent laboratories /institutes shall entrust the right to market the unencumbered Knowledgebase to such engaged agencies on a non-exclusive basis;
- Knowledgebase transfer to customer / client shall be effected by the concerned CSIR laboratory / institute in presence of the agency;
- The sharing of proceeds realized from the clients for such technology transfer/ sale / licensing activity shall be negotiated on a case to case basis between CSIR and the concerned intermediary agency;
- A performance evaluation matrix to periodically evaluate the performance shall be developed in consultation with the shortlisted organisations;
- The engaged organisations shall need to keep track of and provide periodic reports to CSIR about the commercialization status of the knowledgebase licensed, including turnover, market value etc.

CSIR seeks expression of interest from industrial organisations and Technical consultancy organisations to partner with CSIR for promoting the knowledgebase.

EOI may indicate the brief history of the organisation and its past experience in such activities, details of success stories, differentiated capabilities, territorial reach and any other information you deem relevant, along with the name of a coordinating person and past three consecutive years annual reports.

The EOI should reach the following address no later than January 5, 2018 for enabling us to take further necessary action at our end.

The Head,

Research, Project Planning and Business Development Directorate Council of Scientific and Industrial Research Anusandhan Bhawan, 2, Rafi Marg, New Delhi-110001

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