

**ICeNGESS Phase I EOI Queries and Responses****Company Name: Godi India Pvt Ltd****Contact Person: Hariprakash Bellie, CTO**

1. Selection Criteria: Technical Response Format (Evaluation Criteria); Sr. No -3; Supply chain for 18650 LIB Cylindrical cells Supporting Document in the form of Work Order to be enclosed. Please Clarify: What is meant by "Work Order"

Contractual proof for marketing of 18650 cylindrical cells

On 14-03-2022: Normally the cells can be validated after fabrication and after arriving the specification only the market will be explored / commitment received.

Proof or order for LIB cells of any configuration

2. Selection Criteria: Technical Response Format (Evaluation Criteria); Sr. No -5; Action plan / Readiness to setup captive manufacturing unit (supporting document to be submitted) Please Clarify: What is meant by "Captive Manufacturing Unit"

Efforts / progress from company side for establishing LIB manufacturing plant anywhere in India

3. Annexure I: General Information; B, Sr. No -14; The turnover is to be supported by financial statement of accounts / Annual reports duly certified by a Chartered accountant / Balance sheets of last 3 years / Income tax returns for the last 3 years period. Please Clarify: Godi India Pvt Ltd is a Startup with 2 years of Balance Sheets (FY19-20, FY20-21). We will have 3 years of Balance Sheets by March 31, 2022 (unaudited for FY21-211). Hope, we are eligible to apply, as a start up.

As start-up, you are eligible (Exemption clause mentioned for Annexure II mentioned under 8.1 General is applicable to Annexure I under General Information)

4. Sr. No -9: Terms and Conditions; Sr. No - 9.1; Bid Security Please Clarify: Can the Bid Security be waived-off for Start-up companies like Godi India Pvt Ltd?

No



5. Annexure-I; B - Essential Requirements; Sr. No - 16, Validity of the Period

Clarification: What is meant by the "Validity of the Period". Validity corresponds to what?

Please refer Sl. No. 9.3; Further you need to mention (in Sl. No. 16 of Annexure I) the validity of your bid (minimum 90 days) from the last date of tender submission of Bids as per Tender Document





Company Name: Qmax Ion Pvt Ltd

Contact Person: Mr. Varun Sabapathi, Managing Director

1. QMAX ION (P) LTD was promoted exclusively for Lithium Ion based Cell / Battery Manufacturing activities. It is a subsidiary unit of Qmax Test Equipments which is having more than 30 years of experience in the field of electronics engineering with complete infrastructure, R&D facilities, Design & Engineering excellence in varied activities. Qmax Ion and Qmax Test have signed a MOU for participating in this tender. Hence, we would be filling up the details of both companies in all the annexures as required in the tender documents. Please confirm whether it is acceptable to you. Please clarify.

For evaluation purpose, the details of both the companies are acceptable. However, if successful, contract will be awarded to a single entity i.e. QMAX ION (P) Ltd.

2. Our company is coming under MSME category. Please confirm whether we are exempted from paying EMD as it is mentioned that EMD exemption allowed in the EMD fee details – Please clarify.

EMD Fee not exempted

3. Refer File No.18-42(03/NIT01/2022 SI.No.3
List of Equipments along with the processing details are mentioned. Please clarify whether the bidder will be allowed to make a visit to the unit, where all the equipments are installed, to know more about the offered facilities before bidding.

Bidders can visit the facility on 18.3.2022 between 2.00 – 3.00 pm

4. Refer SI.No.8.2 Technical Clause (d)
It is specified that bidder should receive TOT from CSIR/CECRI as per Terms and Conditions. Please clarify whether it is applicable to successful bidder or to all bidding companies.

Applicable to successful bidder only.

5. Refer Selection Criteria – Technical Response Format
It is mentioned that whoever obtains 30 marks out of 50 marks would be declared as technically qualified. In the evaluation criteria it is mentioned that supporting documents to be enclosed. It is not clear. Please clarify what type of documents are required.

For example Ref.SI.No.1, where it is mentioned as knowledge on Self / licensed Lithium Ion Battery technology and its implementation – We have enough



knowledge on Lithium Ion Batteries and we would be purchasing the knowhow from CECRI once we are successful bidder – in this case what type of document can be enclosed – Please clarify. Similarly for Sl. Nos. 2,3,4 & 5.

Sl. No. 1 : Have you handled any Project / Business / Service / Research & Development related to LIB ?

Sl. No. 2 : Identification of raw materials suppliers for various components of LIBs.

Sl.No. 3 : Market identified to commercialize the products (18650 Cylindrical Cells)

Sl. No. 4 : Technical competency of the bidder

Sl. No. 5 : Efforts / progress from company side for establishing LIB manufacturing plant anywhere in India

6. How long is the warranty period of the machineries installed?

One Year

7. During the warranty period, who will attend the breakdowns of the equipment? Local authorised service team or the Service personnel from equipment supplier? What is the downtime threshold within which the equipment should be up and running?

On-site Service Engineer from Indian Agent will attend the breakdowns of the equipment for a period of 3 years including Warranty period. Since on-site Service Engineer is available, down time will be minimal (2 to 7 days)

8. After the warranty we understand that we will require to undertake AMC for the equipment. What is the cost of AMC?

AMC Cost Rs. 28,000/- per month (nett)

Operation and Maintenance of LIB equipment on turnkey contract at CECRI Chennai Unit with residential engineer support (On-site Service Engineer) is made available as per CECRI's purchase order driven T&C. The service engineer will be at the site for the 1st level of intervention of issues and fault. The contract period of that on-site Service Engineer is for 3 years from the



start of the mutually agreed date (CECRI & Vendor), after the completion of installation, commissioning, and training period.

On 14-03-2022: Whether the supplier alone should be contacted or any other third party can be called for attending service, If the need arises ?

As per Terms and Conditions of CECRI's Purchase order, only the supplier needs to be approached.

9. Since huge volume of water is needed for the DI Water (deionised water), will CECRI is responsible for uninterrupted water supply and Electricity.

CECRI will be responsible for uninterrupted water alone

10. We would like to know the floor plan or machine layout of the equipment and total area which will be allocated towards this facility. How big is the space that will be provided for raw material and finished goods storage? Are they temperature and humidity controlled?

Floor plan & machine layout will be provided. Air conditioned Steel Container of approx. area of 200 sq ft. will be provided for raw materials / finished goods storage.

11. There seems to be no mention about a test setup for the manufactured cells (apart from grading)? Does this come under CECRI scope or bidder had to invest on the testers on their own?

The facility includes 1024 channels of formation and 512 channels of grading. Anything beyond this will be bidder's scope.

12. The 1000 cells per day is on a 24-hour runtime or 8 hour runtime? What is the maximum capacity (in MW) this set up can produce in a year?

1000 cells per day is on 24-hour run-time

Maximum capacity : 2.5 MWh / Year