



वैज्ञानिक तथा औद्योगिक अनुसंधान परिषद्  
COUNCIL OF SCIENTIFIC & INDUSTRIAL RESEARCH  
अनुसंधान भवन, 2, रफी मार्ग, नई दिल्ली-110 001  
Anusandhan Bhawan, 2, Rafi Marg, New Delhi- 110 001



सा०/No. : 5-1(805)/2022-PD

दिनांक/Dated: 29.03.2023

**प्रेषक / From :** संयुक्त सचिव (प्रशासन)  
Joint Secretary (Admn.)

**सेवा में / To :** सी.एस.आई.आर. की सभी राष्ट्रीय प्रयोगशालाओं/संस्थानों/मुख्यालय/एककों के निदेशक/प्रधान  
The Directors/Heads of all CSIR National Labs./Instts./Hqrs./Units

**विषय/ Sub : Recommending Balmer Lawrie & Col. Ltd. to be a valuable partner  
in the upcoming G20 meetings - reg.**

**महोदया/Madam / महोदय/Sir,**

I am directed to state that with the concurrence of IFD, CSIR, the Competent Authority has accorded approval for endorsement of the Government of India, Ministry of Petroleum & Natural Gas, Office Memorandum No. M-13021(14)/1/2023-LPG-PNG dated 10.01.2023 on the above-mentioned subject. In the matter it has also been decided that instructions contained in GFR-2017 and all other instructions/Orders related to E-Tendering issued by the Government of India from time to time shall be followed strictly.

This may be brought to the notice of all concerned for information, guidance and compliance.

भवदीय/Yours faithfully,

अवर सचिव (नीति प्रभाग) / Under Secretary (PD)

संलग्न/Encl. : यथोपरि/As above

प्रतिलिपि/Copy to:

- 1) सी.एस.आई.आर. वेबसाइट/ CSIR Website
- 2) कार्यालय प्रति/Office copy.



कार्यालय संयुक्त सचिव सी.एस.आई.आर./  
डी. एस. आई. आर.  
पत्र डायरी सं० 30616/2023  
फाईल डायरी सं० 30/01/2023  
दिनांक

M-13021(14)/1/2023-LPG-PNG  
Government of India  
Ministry of Petroleum & Natural Gas  
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Shastri Bhawan, New Delhi  
Dated the 10<sup>th</sup> January, 2023

**OFFICE MEMORANDUM**

Subject: Recommending Balmer Lawrie & Col. Ltd. to be a valuable partner in the upcoming G20 meetings.

The undersigned is directed to say that India is holding the Presidency of the G20 for one year from 1<sup>st</sup> December 2022- 30<sup>th</sup> November, 2023 whereby it is expected to host 200+ G20 meetings across the country. The inbound and outbound travel along with MICE (Meeting, Incentives, Conferences & Events) activities are going to boost as a part of G20 meetings.

2. Balmer Lawrie & Co. Ltd., a CPSE under administrative control of Ministry of Petroleum and Natural Gas has immense experience in organising various Govt. of India events across the country viz. PM Gati Shakti, EPFO conferences, investors summit etc. as a valuable partner. With G20 meetings planned to be held across the nation, Balmer Lawrie intends to position themselves as a valuable event partner by extending their end to-end services for organizing Meetings, Conferences & Events. A brief synopsis of their services, offerings, presence along with their clientele profile is attached for reference.

3. In view of the above, all Ministries/Departments and subordinate offices are requested to consider the services of BLC as per their requirements.

Encl.: As above

(Kushagra Mittal)  
Deputy Secretary to the Government of India  
Tel. No. 011-23386526

To,

The Secretary,  
{All Ministries/Departments, Govt. of India (As per list attached)}



## Balmer Lawrie Portfolio

### ❖ COMPANY OVERVIEW

Founded in 1867, Balmer Lawrie and Company Ltd is a Mini Ratna- 1 Public Sector Enterprise, under the ministry of Petroleum and Natural Gas. Engaged in diversified business with strong presence in both manufacturing and services, we are the largest manufacturer of steel barrels in India. We are one of the few firms in the world, which have since inception, never made losses in business.

With consistent performance and growth in the past **155 years**, today we are a key player in Engineering Projects, Travel & Vacations, Logistic Services, Infrastructure, Industrial Packaging and Performance Chemicals.

### ❖ BALMER LAWRIE TRAVEL AND VACATIONS

The Travel & Vacations division of our organization, with more than decades of experience in providing the travel services, is privileged to be among the largest travel agencies in the country.

Balmer Lawrie Travel & Vacations is one of the *oldest IATA accredited travel agency* in India and provides a varied spectrum of travel-related services to customers.

Trusted for more than 100 years, we have redefined the joy of travelling. In January 2014, for reaching higher horizons, Balmer Lawrie acquired Vacations Exotica, a specialist in, MICE, agricultural tours, leisure holidays, customized bookings, LTC, and Educational Tours.

Being the only active, PSU travel agency with prestigious **ISO 9001:02** certification and with support of Government directives, we are also privileged to serve all Oil, PSUs to their entire satisfaction.

### WHAT DO WE DO?

- MICE - Meetings, Incentives, Conference and Events
- Leisure Travel - Domestic, International, Cruise , Group departures
- Business Travel - Ticketing, Visa processing, Hotel & car bookings, Corporate implants, travel insurance
- Catering & Corporate Gifting
- Roadshows, Industrial training, Educational tours etc.

### OUR PRESENCE

- Pan India presence - Mumbai, Delhi, Kolkata, Chennai, Bangalore, Hyderabad, Ahmedabad, Bhubaneswar and more than hundred touch points in India
- Presence in five continents through business associates and partners

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## FEW OF OUR CLIENTS:

Our end clients travelling are Govt. of India officials, PSU & Autonomous bodies, top Doctors, Heads of institutes, Professors, , private sector employees travelling for work, businessmen and many others.

CATEGORIES	CORPORATE CLIENTS	SERVICES & OFFERINGS
CORPORATE TRAVEL	DENTAL COUNCIL OF INDIA (DCI), MEDICAL COUNCIL OF INDIA (MCI), NATIONAL BOARD OF ACCREDITATION (NBA), NATIONAL ASSESMENT AND ACCREDITATION COUNCIL (NAAC), SMALL INDUSTRIAL DEVELOPMENT BANK OF INDIA (SIDBI), INDIAN RAIL PORT TRUST CORPORATION (IRPCL), INDIAN INSTITUTE OF PACKAGING (IIP), AIRPORT AUTHORITY OF INDIA (AAI)	HOTEL, TRANSPORT, VISA, TRAVEL INSURANCE, END TO END TRAVEL PLANS
MICE	INTERNATIONAL: BHARAT PETROLEUM, INDIAN OIL, DGH AT DUBAI UAE, ISPRIL AT LONDON, ENGLAND & SINGAPORE, CER (CENTRE OF ENERGY REGULATION, IIT KANPUR) AT MELBOURNE, DIRECTORATE GENERAL OF HYDROCARBONS (DGH) AT CALGARY, CANADA, WPC (WORLD PETROLEUM CONGRESS) AT MOSCOW, RUSSIA. DOMESTIC: GOVT. OF INDIA, NTPC, DCI, OIL INDIA LTD., EPFO	INVESTORS SUMMIT, PM GATI SHAKTI, CONFERENCE EVENTS, EXHIBITIONS, EVENT MANAGEMENT, CREATIVE & STAGE DESIGNING, TRAVEL, STAY, TRANSFERS SERVICES OF DELEGATES, TAILOR MADE PROPOSALS AS PER PROPOSAL
ROADSHOWS, INDUSTRIAL TRAININGS & EDUCATIONAL TOURS	DIRECTORATE GENERAL OF HYDROCARBONS (DGH), PETROLEUM NATURAL GAS REGULATORY BOARD, M. P. STATE AGRICULTURAL MARKETING BOARD AT SOUTH AMERICA, FRANCE, SPAIN, NETHERLANDS, ISRAEL, CHINA, AUSTRALIA & NEW ZEALAND, NATIONAL ACADEMY OF DIRECT TAXES, COLLEGE OF DEFENSE MANAGEMENT AT SOUTH AFRICA & DUBAI, NATIONAL ACADEMY OF DIRECT TAXES	DESIGNING OF ROADSHOWS & FLOAT TRUCKS, BRANDING AND PROMOTION, AWARENESS PROGRAMS, GROUP ACADEMIC VISITS, ORGANIZING INDUSTRIAL VISITS ETC.
LEISURE TRAVEL	MOSTLY PERSONALIZED INDIVIDUAL CLIENTS, EMPLOYEES AND TRAVELER GROUPS, LTC TICKETS FOR GOVT AND PSU EMPLOYEES	DOMESTIC AND INTERNATIONAL TOUR PLANS & PACKAGES, TAILOR MADE HOLIDAY PLANS, GROUP TRAVEL PLANS, LUXURY CRUISE, EXPERIANTIAL TOURS- WILDLIFE, ADVENTURE TOURS ETC.

## Point of Contact:

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