



वैज्ञानिक तथा औद्योगिक अनुसंधान परिषद्
अनुसंधान भवन 2 रफीमार्ग नई दिल्ली 110001
Council of Scientific & Industrial Research
Anusandhan Bhawan, 2 Rafi Marg, New Delhi-110001



सो/No. SP-13021/9/2023-S and P-CSIR HQ (E 20262)

दिनांक/Date: 09/08/2023

सेवा में / To,

सी.एस.आई.आर. की सभी राष्ट्रीय प्रयोगशालाओं/संस्थानों/मुख्यालय/एकको के निदेशक/प्रमुख

The Directors/ Heads of all CSIR Laboratories/Insttts. /Units

विषय/Sub: Guidelines on (i) Avoiding Restrictive and discriminatory conditions against the local suppliers (ii) SoP for placement of Tial/Development Orders on local vendors and (iii) General recommendations of the Competent Authority regarding Global Tender Enquiry (GTE) proposals - reg

महोदया/ महोदय/Madam / Sir,

Kindly find forwarded the following communication from DPIIT, Ministry of Commerce for guidance and compliance.

Sl No	Communication Number and Date	Subject
1	OM No. P-45014/33/2021-BE-II (E-64737), dated 20/12/2022	Common examples of “Restrictive and discriminatory conditions against the local suppliers” and “Other conditions which make the bid non -compliant to PPP-MII Order” - reg

2	OM No. P-45021/196/2020-PP (BE-II) (E-46734), dated 21/04/2023	Record of Discussion of the Meeting held on 05/04/2023 in DPIIT associating Ministries/Departments and Industry Associations on Standard Operating Procedure (SoP) - reg
3	OM No. P-45021/196/2020-PP (BE-II) (E-46734), dated 14/07/2023	General recommendations of the Competent Authority regarding Global Tender Enquiry (GTE) proposals - reg

भवदीय/ Yours faithfully,

(सतीश चन्द्र / Satish Chandra)
भंडार एवं क्रय अधिकारी
Stores & Purchase Officer

Encls: As above

Copy to:

1. Head IT – With the request to publish this communication on CSIR Website under Notifications (S&P)

P-45014/33/2021-BE-II (E-64737)
Government of India
Ministry of Commerce and Industry
Department for Promotion of Industry and Internal Trade
(Public Procurement Section)

Udyog Bhawan, New Delhi
Dated December 20th, 2022

OFFICE MEMORANDUM

Subject: Common examples of "Restrictive and discriminatory conditions against the local suppliers" and "Other conditions which make the bid non-compliant to PPP-MII Order" – reg.

The undersigned is directed to state that repeated references are being received in this Department for alleged violation of Public Procurement (Preference to Make in India) Order, 2017 (PPP-MII Order). The subject matter was reviewed in the 14th Standing Committee meeting held on 20.09.2022 (copy of minutes enclosed) on implementation of PPP-MII Order and it was decided that:-

"DPIIT, DoE and GeM may jointly draft a common advisory to be issued to all Ministries/ Departments regarding nature of grievances commonly observed in the tendering process."

2. Accordingly, DPIIT in consultation with Department of Expenditure and GeM has identified the "Common examples of restrictive and discriminatory conditions against the local suppliers" and "Other conditions which make the bid non-compliant to PPP-MII Order", enclosed as Annexure "A".

3. Is requested to kindly publicize above amongst all procuring agencies under your control and direct them to ensure that their tenders are compliant with PPP-MII Order and don't include restrictive and discriminatory conditions against the local suppliers.

4. This issues with the approval of competent authority

Encl: As Above


(Pritam Kumar)

Under Secretary to the Government of India
Email: pritam.k@gov.in
Tel: 2306 1306

To:

All Ministries/ Departments concerned

Common examples of "Restrictive and discriminatory conditions against the local suppliers" and "Other conditions which make the bid non-compliant to PPP-MII Order"

1. Restrictive and discriminatory eligibility criteria/ Tender conditions

- a) Mandatory Presence in Gartner Magic Quadrant/ Forrester Wave/ IDC/ Frost and Sullivan/ or any other similar foreign body / magazine / rating agency's certification or review or validation in procurement of IT and Telecom Products.
- b) Mandatory USFDA / European CE or any other similar Foreign Certification without specifying any equivalent Indian Certification as alternative in procurement of Medical Devices.
- c) Mandatory UL / CSA Certification or any other similar Foreign Certification without specifying any equivalent Indian Certification as alternative in procurement of Electronic Devices.
- d) Excessive turnover requirement as a pre-qualifying criteria, not commensurate with financial capacity required for executing the contract i.e. much in excess of Estimated Bid Value.
- e) Excessive past experience requirement, not commensurate with the proven experience expected from bidder for successful execution of contract.
- f) Specific experience of supplying to other Nations being sought for e.g. export experience of G8 countries
- g) Additional requirement of Bank Guarantee for local supplier
- h) Delayed Payment Terms for local suppliers

2. Restrictive and discriminatory technical specifications - Foreign brands specified either for finished products or for part of scope of work / component of scope of supply such as:

- a) CISCO, NEC, Alcatel, Siemens being asked in Telecom Products
- b) HP, Dell, Lenovo being asked in IT products
- c) OTIS, Mitsubishi, Schindler, Kone, Johnson being asked in Lifts
- d) Siemens, Schneider, GE Power being asked in Electrical Equipment

3. Restrictive and discriminatory technical specifications - Pre-approved foreign brands in works/turnkey projects whereas local manufacturers not included in pre-approved list. Examples of pre-approved brands:-

- a) Cameras- Honeywell, Bosch, Pelco
- b) Network Switches- D-Link, Cisco, Brocade
- c) Axial Fan- Kruger, Nicotra, Greenhinch

4. Restrictive discriminatory technical specifications - Foreign technical standards indicated in technical specification. Also, specification tailor made to suit foreign products like:-

- a) Minus 25-degree temperature compatibility for EPBX equipment being procured for airport in Central India
- b) Any other similar specification parameter being incorporate to eliminate MII products form competition without any recorded justification of requirement of that specification value for intended end use of the product / service.

5. Other conditions which make the bid non-compliant to PPP-MII Order

- a) Not incorporating suitable clause in the bid documents for giving purchase preference to Class-I local suppliers.
- b) Changing the minimum local content requirement for Class-I or Class-II local supplier without approval of competent authority.
- c) Stipulating in the bid document that the particular goods/ works / service category is exempted from the provisions of PPP-MII Order since concerned nodal ministry has not issued any notification for the same. It is clarified that provisions of PPP-MII Order applies on procurement of all categories of goods/ works / service, exceeding Rs. 5.0 Lakh in value. For the items, for which nodal Ministry has not issued any notification, default provisions of PPP-MII Order apply.
- d) Not evaluating bidders' status (viz. Class-I/ Class-II/ Non-local supplier) during bid evaluation process based upon documents submitted by bidders in their bid/ granting them rights/ privileges as defined in PPP-MII Order. Categorizing Class-II local supplier as MII bidder in bid evaluation process and giving them purchase preference is a very common mistake and need to be checked very diligently for proper implementation of the policy.

6. The above list is only indicative in nature.

No. P-45021/196/2020-PP (BE-II) (E-46734)
Government of India
Ministry of Commerce and Industry
Department for Promotion of Industry and Internal Trade
(Public Procurement Section)

Udyog Bhawan, New Delhi
Dated: 21st April, 2023

OFFICE MEMORANDUM

Subject: Record of Discussion of the Meeting held on 05.04.2023 in DPIIT associating Ministries / Departments and Industry Associations on Standard Operating Procedure (SoP) – reg.

The undersigned is directed to forward herewith the Record of Discussion for the meeting convened on 05.04.2023 at 04.00 PM under the Chairpersonship of JS (MKN), DPIIT to discuss the broad based Standard Operating Procedure for development of local vendors in keeping with the available experience of procurement processes, prepared by DPIIT on direction of Secretary, Coordination, Cabinet Secretariat. Ministries/Departments are requested to circulate the SoP amongst their procuring entities for reference and adoption as broad guidelines.

2. This issues with the approval of competent authority.

Encl: as above


(Akhilesh Kumar)
Deputy Director General
E-mail: akhilesh.kumar1965@gov.in
Tel: 23062343

To:

1. All the participants of the vendor meet as per Annexure-I

Copy to:

1. Secretary, Coordination, Cabinet Secretariat, New Delhi, Email: secycoord@gov.in
2. Shri Sibi Chakkravarthy, Director, Cabinet Secretariat, New Delhi, Email: sibi.cabsec@gov.in
3. Secretary, Department of Expenditure, North Block, New Delhi, Email- secyexp@nic.in
4. Shri Sanjay Aggarwal, Advisor (PPD), Department of Expenditure, North Block, Email: sanjay.aggarwal68@nic.in
5. PPS to JS (MKN)

ANNEXURE I

1. Secretary, Ministry of Power, Email Id: secy-power@nic.in
2. Secretary, Ministry of Steel, Email Id: secy-steel@nic.in
3. Secretary, Ministry of Defence, Email Id: sdpns@nic.in
4. Secretary, Department of Petroleum and Petro Chemicals, Email Id: sec.cpc@nic.in
5. Secretary, Ministry of Railway, Email Id: crb@rb.railnet.gov.in
6. Secretary, Ministry of Coal, Email Id: secy.moc@nic.in
7. Secretary, Ministry of Petroleum and Natural Gas, Email Id: sec.png@nic.in
8. Secretary, Ministry of MSME, Email Id: secretary-msme@nic.in
9. Secretary, Department of Heavy Industry, Email Id: shioff@nic.in
10. Chief Managing Director, BHEL, Email Id: cmd@bhel.in
11. Shri. Chandan Kumar, Director, Ministry of Railways, Email Id: drsic@rb.railnet.gov.in
12. Shri. Ashwini Kumar, Chittaranjan Locomotive Works, Email Id: dycmmhq@clw.railnet.gov.in
13. Industry Associations as per list attached.

Industry Associations

1. Shri. Arun Chawla
Secretary General, Email: arun.chawla@ficci.com
Federation of Indian Chamber of Commerce and Industry (FICCI)
Federation House, Tansen Marg, New Delhi-110001
2. Shri. Deepak Sood
Secretary General, Email: sg@assocham.com
Associated Chamber of Commerce & Industry of India
ASSOCHAM Corporate Office, 5, Sardar Patel Marg Chanakyapuri,
New Delhi-110021, Email: assocham@nic.in, yashpal@assocham.com
3. Dr. Pradeep Multani
President, **PHD Chamber of Commerce & Industry**, Email: president@phdcci.in;
PHD House, 4/2 Siri Institutional Area August Kranti Marg,
New Delhi-110016
Email: ranjeet@phdcci.in, sg@phdcci.in, spsharma@phdcci.in
4. Shri. Chandrajit Banerjee
Director General
Confederation of Indian Industry (CII)
23, Institutional Area, Lodhi road, New Delhi-110003
Ph: 24629994; Email-cb@cii.in, subash.sapru@cii

Standard Operating Procedure for placement of Trial / Developmental Order

1. The past experience, turnover, production capability, financial strength may not be insisted upon or should be relaxed under the eligibility criteria of the tender / bids. The eligibility criteria should be well defined and the criteria should not be restrictive for the entry of a new supplier.
 2. Trial / developmental order quantity should be restricted to a small portion of the tender quantity which may be decided by each procuring entity for each item. The numbers of trial / developmental orders to develop a particular item/manufacturer may be decided by the procuring entity, depending upon the technology and criticality of the item.
 3. In case of failure of any item supplied under trial/developmental order, root cause analysis should be done by the procuring entity / department / ministry associating the supplier's technical team for making further technical / design improvements etc.
 4. If the trial / developmental order is successful then the procuring entity need to convert the successful vendor into a regular vendor for future procurement.
 5. Timelines for completion of Quality Assurance Plan (QAP) / Prototype approval / Field trial / Developmental order should be clearly defined. There may be an assigned period of time for each activity, in order to ensure timely indigenization of the item or development of any supplier.
 6. Against Developmental/Trial orders, security deposit may not be forfeited and other penalty measures like LD, Risk & Cost and Debarment need not be imposed, in case the supplier fails to deliver the supplies. Such measures discourage the supplier to make supply to government entities.
 7. Procuring agencies need to be pro-active in conducting workshops and seminars to identify domestic capacity, capability and expected time line for indigestion of the goods.
 8. Procuring entities need to have a short, medium and long term vision for development the products required by them.
 9. Industry Associations should take proactive role in encouraging and developing potential domestic suppliers.
 10. Payments terms: Milestone payment terms should be allowed for Trial / Developmental orders.
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P-45021/196/2020-BE-II (E-46734)
Government of India
Ministry of Commerce and Industry
Department of Promotion of Industry and Internal Trade
(Public Procurement Section)

Udyog Bhawan, New Delhi

Dated: July 14th, 2023

OFFICE MEMORANDUM

Subject: General recommendations of the Competent Authority regarding Global Tender Enquiry (GTE) proposals - reg.

The undersigned is directed to refer Cabinet Secretariat I.D. Note No. 213/2/1/2020-CA.IV- (Vol XXXI) dated 11.07.2023 (copy enclosed) and to state that:-

1.(a) In some of the cases it has been observed that domestic manufacturers didn't participate in the domestic tender despite showing the interest. There could be some constraints in the tenders leading to non-participation of domestic manufacturers. The ministries/departments are requested to identify such cases, across their procuring entities and convey to this Department for resolution which may require due deliberations with relevant stakeholders.

1.(b) Notwithstanding the above, DPIIT issued an OM dated 20.12.2022 to all ministries/departments (copy enclosed) citing the common examples of "Restrictive and discriminatory conditions against the local suppliers" and "Other conditions which make the bid non-compliant to PPP-MII Order" and requested to kindly publicize this amongst all procuring entities under their control and direct them to ensure that the tenders are compliant with PPP-MII Order and do not include restrictive and discriminatory conditions against the local suppliers. The Action Taken Report (ATR) may please be provided on priority.

1.(c) In the initial period of manufacturing of a new equipment/item, domestic manufacturers may face setback. As part of Make in India initiative, DPIIT in association with Ministries/Department/Procuring Agencies and Industry Associations; prepared a Standard Operating Procedure (SoP) for development of domestic vendors by placing Trial/Developmental Order. The SoP has been issued vide OM dated 21.04.2023 (copy enclosed) to Ministries/Departments with a request to circulate it amongst their procuring entities for reference and adoption as broad guidelines. The Action Taken Report (ATR) may please be provided on priority.

1.(d) DPIIT has undertaken the exercise of demand aggregation in various identified sectors such as Casting & Forgings, Power Equipment, Borosilicate Glass etc. The items of others sectors pertaining to Railways, DHI/BHEL and other ministries are also under active consideration for their demand aggregation. The products having significant market size will be taken up for their indigenization in consultation with nodal ministries/departments under 'Make in India' initiative.

1.(e) Towards indigenization efforts, DPIIT has conducted number of vendor meetings associating procuring agencies/ministries/departments for Earth Moving Equipment, Railways (RWF, RWP, RITES, COFMOW), BLW items for Diesel Locomotives, CLW items for Electric Locomotives, Borosilicate Glass and Castings & Forgings etc. More such vendor meets are in pipeline.

1.(f) BHEL may apprise about the initiatives taken to promote 'Make In India' in Forgings & Castings. Thereafter, a meeting may be organized by M/o Heavy Industries associating DPIIT, M/o Steel, M/o Power, M/o Mines, Department of Defence Production, leading manufactures and Industry Bodies etc., to carry forward the indigenization efforts in the field of Casting & Forgings.

1.(g) Department of Science & Technology, Research bodies, leading PSUs such as BHEL, Oil and Gas Sector companies etc., are required to indicate the technologies available in the country which may be transferred to private sector to encourage domestic manufacturing. Based on the valuable inputs received from various quarters necessary action would be taken.

2. The requisite details/feedback as mentioned above, may please be provided within two weeks time.

3. This issues with approval of the Competent Authority.

Encl: As above

 14/7/23

(Akhilesh Kumar)

Deputy Director General

Email Id: akhilesh.kumar1965@gov.in

Tel: 23062343

To:

1. Ministries/Departments, as per the list attached.
2. PSUs/R&D Bodies, as per the list attached.
3. Industry Associations, as per the list attached.

Copy to:

1. Secretary Coordination, Cabinet Secretariat, Email id: secycoord@gov.in
2. Shri. Sanjay Aggarwal, Advisor, D/o Expenditure, Email Id: sanjay.aggarwal68@nic.in
3. GTE Cell, Cabinet Secretariat, Email Id: cabsec-gtecell@gov.in
4. PS to JS (H.P)

Maharatna Companies –

1. Chairman & Managing Director, Bharat Petroleum Corporation Limited, Email Id: cmd@bharatpetroleum.in
2. Chairman & Managing Director, Bharat Heavy Electricals Limited, Email Id: cmd@bhel.in
3. Chairman, Steel Authority of India, Email Id: chairman.sail@sail.in
4. Chairman & Managing Director, Coal India Limited, Email Id: chairman.cil@coalindia.in
5. Chairman & Managing Director, Gas Authority of India Limited, Email Id: cmd@gail.co.in
6. Chairman & Managing Director, Hindustan Petroleum Corporation Limited, Email Id: corphqo@hpcl.in
7. Chairman, Indian Oil Corporation Limited, Email Id: chairman@indianoil.in
8. Chairman & Managing Director, NTPC Limited, Email Id: cmd@ntpc.co.in
9. General Manager, Oil and Natural Gas Corporation Limited, Email Id: shergill_g@ongc.co.in
10. Chairman & Managing Director, Powergrid Corporation of India Limited, cmd@powergrid.in
11. Chairman & Managing Director, Power Finance Corporation Limited, Email. Id: cmd@pfcindia.com
12. Chairman & Managing Director, REC Limited, Email Id: cmd@recl.in

Mini Ratna Companies –

1. Chairman, Airports Authority of India, Email Id: chairman@aai.aero
2. Chairman & Managing Director, Antrix Corporation Limited, Email Id: cmd@antrix.co.in
3. Chairman & Managing Director, Balmer Lawrie & Co. Limited, Email id: adika.rs@balmerlawrie.com
4. Chairman & Managing Director, Bharat Coking Coal Limited, Email id: cmd.bccl.cil@coalindia.in
5. Chairman & Managing Director, Bharat Dynamics Limited, Email id: cmdbdl@bdl-india.com
6. BEML Limited, Chairman & Managing Director, Email Id: off@beml.co.in
7. Chairman & Managing Director, Bharat Sanchar Nigam Limited, Email Id: cmdbsnl@bsnl.co.in
8. Chairman & Managing Director, Bridge & Roof Company (India) Limited, Email Id: cmd@bridgeroof.co.in
9. Chairman, Central Warehousing Corporation, Email Id: chrnm@cewacor.nic.in
10. Chairman & Managing Director, Central Coal Fields Limited, Email id: cmd.ccl.cil@coalindia.in
11. Chairman & Managing Director, Central Mine Planning & Design Institute Limited, Email Id: cmd.cmpdi@coalindia.in
12. Deputy General Manager, Chennai Petroleum Corporation Limited, Email Id: rswaminathan@cpcl.co.in
13. Chairman & Managing Director, Cochin Shipyard, Email id: madhu.nair@nic.in
14. Chairman & Managing Director, EdCIL, Email Id: cmd@edcil.co.in
15. Chairman, Kamarajar Port Limited, Email Id: chairman@kplmail.in
16. Chairman and Managing Director, Garden Reach Shipbuilders & Engineers Limited, Email Id: cmd@grse.co.in
17. Chairman & Managing Director, Goa Shipyard limited, Email Id: cmd@goashipyard.com
18. Chairman & Managing Director, Hindustan Copper Limited, hcl_icc@hindustancopper.com
19. Additional Sec, CMD, DG CGHS HLL Lifecare Limited, Email id: asdgcghs-mohfw@nic.in
20. Hindustan Newsprint Limited, Email Id: HNL@hnlonline.com
21. Chairman & Managing Director, Hindustan Paper Corporation Limited, Email Id: cmd@nepamills.nic.in
22. Chairman & Managing Director, Housing & Urban Development Corporation Limited, Email Id: cmd@hudco.org

23. Chairman, India Tourism Development Corporation Limited, Email Id: sambitswaraj@itdc.co.in
24. Chairman & Managing Director, Indian Rare Earths Limited, Email Id: cmd@irel.co.in
25. Chairman & Managing Director, Indian Railway Catering & Tourism Corporation Limited, Email Id: cmd@irctc.com
26. Chairman & Managing Director, Indian Renewable Energy Development Agency Limited, Email id: cmd@ireda.in
27. Chairman & Managing Director, India Trade Promotion Organization, Email Id: cmditpo@itpo.gov.in
28. Chairman & Managing Director, IRCON International Limited, Email Id: cmdsectt@ircon.org
29. Chairman & Managing Director, KIOCL Limited, Email Id: cmd@kioclltd.com
30. Chairman & Managing Director, Mazagaon Dock Shipbuilders Limited, Email Id: chmd@mazdock.com
31. Chairman & Managing Director, Mahanadi Coalfields Limited, Email Id: cmd.mcl.cil@coal.in
32. Chairman & Managing Director, Manganese Ore (India) Limited, Email Id: cmd@moil.nic.in
33. Mangalore Refinery & Petrochemical Limited, Email Id: bpbaliga@mrpl.co.in
34. Chairman & Managing Director, Mishra Dhatu Nigam Limited, Email Id: Cmd.midhani@ap.nic.in
35. Chairman & Managing Director, MMTC Limited, Email Id: cmd@mmtclimited.com
36. Chairman & Managing Director, MSTC Limited, Email Id: cmdmstc@mstcindia.in
37. Chairman & Managing Director, National Fertilizer Limited, Email Id: cmd@nfl.co.in
38. Chairman & Managing Director, National Projects Construction Corporation Limited, Email Id: cmd.npcc@nic.in
39. Chairman & Managing Director, National Small Industries Corporation, Email id: cmd@nsic.co.in
40. Chairman & Managing Director, National Seeds Corporation Limited, Email Id: cmd@indiaseeds.com
41. Executive Director, NHPC, Email Id: spmukherjee@nhpc.nic.in
42. Chairman & Managing Director, Northern Coalfields Limited, Email Id: Cmd.ncl.cil@coalindia.in
43. Chairman & Managing Director, North Eastern Electric Power Corporation Limited (NEEPCO), Email Id: cmdneepco@neepco.co.in
44. General Manager, Numaligarh Refinery Limited, Email Id: madhuchanda.adhikari@nrl.co.in
45. Chairman & Managing Director, Pawan Hans Helicopters Limited, Email Id: cmd@pawanhans.co.in

46. Chairman & Managing Director, Projects & Development India Limited, Email Id: cmd@pdilin.com
47. Chairman & Managing Director, Railtel Corporation of India Limited, Email Id: cmdrailtel@railtelindia.com
48. Chairman & Managing Director, Rail Vikas Nigam Limited, Email Id: cmdrvnl@rvnl.org
49. Chairman & Managing Director, RITES Limited, Email Id: cmd@rites.com
50. Chairman & Managing Director, SJVN Limited, Email Id: nandlal.sharma@sjvn.nic.in
51. Chairman & Managing Director, Security Printing and Minting Corporation of India Limited, email Id: cmdoffice@spmcl.com
52. Chairman & Managing Director, South Eastern Coalfields Limited, Email Id: cmd.secl.cil@coalindia.in
53. Executive Director, Telecommunications Consultants India Limited, Email Id: atuljain@tcil.net.in
54. Chairman & Managing Director, THDC India Limited, email Id: cmd@thdc.co.in
55. Chairman & Managing Director, Western Coalfields Limited, Email Id: cmd@westerncoal.gov.in, cmd.wcl.cil@coalindia.in
56. Chairman & Managing Director, WAPCOS Limited, Email Id: cmd@wapcos.co.in
57. Chairman & Managing Director, Artificial Limbs Manufacturing Corporation of India, Email Id: cmdalimco@alimco.in
58. Chairman & Managing director, Bharat Pumps & Compressors Limited, Email Id: cmd@bharatpumps.co.in
59. Chairman & Managing Director, Broadcast Engineering Consultants India Limited, Email Id: cmdbecil@becil.com
60. Managing Director, Central Railside Warehouse Company Limited, Email Id: mdcwc@cewacor.nic.in
61. Chairman & Managing Director, Engineering Projects (India) Limited, Email Id: cmd@engineeringprojects.com
62. Director, FCI Aravali Gypsum & Minerals India Limited, Email id: anil.phulwari@nic.in
63. Chairman & Managing Director, Ferro Scrap Nigam Limited, CMD, Email id: cmd@mstcindia.co.in
64. Chairman & Managing Director, HMT (International) Limited, Email id: cmd@hmtindia.com
65. Executive Director, MECON Limited, Email Id: sajalkb@meconlimited.co.in
66. Managing Director, Rajasthan Electronics & Instruments Limited, Email Id: md@riico.co.in

R&D Bodies –

1. Council for Scientific and Industrial Research (CSIR), Director General, Email Id: dgsir@csir.res.in
2. Council for Scientific and Industrial Research (CSIR), Joint Secretary (Admin), Email Id: jsa@csir.res.in
3. Chief Scientist and Staff Officer and In-charge, Director's Secretariat, CSIR-Central Glass & Ceramic Research Institute (CGCRI), Email: sjana@cgcric.res.in
4. Director General, Central Power Research Institute, Email Id: dgcprici@cpri.in
5. Director, CSIR-Central Mechanical Engineering Research Institute, Email Id: ps2dir@cmeri.res.in

भारत सरकार / Government of India
मंत्रिमण्डल सचिवालय / Cabinet Secretariat
राष्ट्रपति भवन / Rashtrapati Bhawan

Subject:– General recommendations of the Competent Authority regarding Global Tender Enquiry (GTE) proposals regarding.

Kind reference is invited to the Global Tender Enquiry (GTE) meetings held on 07th July, 2023 at 03:30 PM under the Chairmanship of Secretary (C) with D/o Expenditure and D/for Promotion of Industry and Internal Trade to discuss the GTE proposals of various Administrative Ministries / Departments.

2. In this regard, the undersigned is directed to convey the following general recommendations made by the Competent Authority in the above-mentioned meeting:

- (i) It was observed that there have been a few cases where domestic manufacturers have shown interest but didn't actually participate in the domestic tender. DPIIT should give special attention to these cases to identify the constraints which prevented the domestic manufacturers from participating in the tender. The issues identified may be discussed in detail with all relevant stakeholders and resolved to encourage domestic production of such goods.
- (ii) In the initial period of manufacture of a new equipment/item, domestic manufacturers may suffer commercial losses due to rejections, failures etc. As part of Make in India initiative, DPIIT may consider looking into this aspect so as to ascertain the feasibility of developing a policy framework to support such companies in the developmental phase.
- (iii) DPIIT may undertake demand aggregation in various identified sectors such as castings & forgings, power equipment, instrumentation (including survey equipment) by preparing lists of such products with significant market size for 'Make in India' in consultation with all Ministries/Departments and develop action plan for their indigenization.
- (iv) M/o Heavy Industries may apprise the Group of Officers (GoO) about the initiatives taken to promote "Make in India" initiatives in forgings and castings. DPIIT may hold meetings with M/o Steel, M/o Mines, M/o Power, M/o Heavy Industries and domestic manufacturers to carry forward the initiatives of Make in India.
- (v) DPIIT in consultation with PSUs such as BHEL and other research / academic institutions may identify the technologies already available within the country and take effective steps for transfer of such technology to the private sector to encourage domestic manufacturing.
- (vi) Administrative Ministries / Departments (AMDs) may ensure that all GTE proposals relating to items with procurement cycle of not more than 6 months which are required in FY 2023-24 are submitted latest by 15th September, 2023.

3. The undersigned is also directed to request D/o Expenditure to issue necessary directions to all the concerned stakeholders in respect of general recommendations.

4. This issues with the approval of Competent Authority.



(Ajay Kumar Sinha)

Under Secretary to the Govt. of India

Tel. No. 2301 8342

Secretary, D/o Expenditure

Secretary, Department for Promotion of Industry and Internal Trade

Secretary, M/o Heavy Industries

Cabinet Secretariat's I.D. No. 213/2/1/2020-CA.IV-(Vol.XXXI) dt. 11th July, 2023