

Partner Facilitation Resources

Interested in this call for proposals but yet to find a partner? Register on EnterpriseSG's b2match platform today!

The screenshot displays the EnterpriseSG b2match platform interface. At the top, a banner features a bridge image with the text 'CALL FOR APPLICATIONS', 'INDIA-SINGAPORE COLLABORATIVE INDUSTRIAL RESEARCH & DEVELOPMENT PROGRAMME', and 'APPLY TODAY!'. Logos for 'GLOBAL INNOVATION ALLIANCE', 'Enterprise Singapore', 'Ministry of Education, Singapore', and 'IPI' are visible. A navigation bar includes links for 'Home', 'Upcoming Calls with Singapore in 2023', 'How to use this platform?', 'Organisers', 'FAQ', and 'Contact'. The main content area highlights 'Upcoming Calls with Singapore in 2023' with a description of the Co-Innovation Programmes and a 'Register now' button stating 'Open until 31 December 2023'. The Enterprise Singapore logo is also present at the bottom right of the main content area.

Register here:
[India-Singapore Collaborative Industrial Research & Development Programme](#)

- ✓ Profile your project cooperation opportunity
- ✓ Search for project opportunities
- ✓ Connect with potential project partners
- ✓ Arrange B2B video meetings on the platform

1. Register your profile

Organisation Information

ORGANISATION NAME *

ORGANISATION TYPE *

Please choose



WEBSITE

http://

ORGANISATION DESCRIPTION *

Tip:

Try to make your profile as comprehensive as possible

Areas of Activity *

Areas of Activity help us to categorize what you do and offer. This makes it easier for other participants to find you and makes your profile more expressive.

Please select areas of activity that suit your profile.

AREA OF ACTIVITIES CATEGORY

Advanced Manufacturing & Materials

Agrifood Tech

Business Services

Cybersecurity

Food Services

Health & Life Sciences

Infocomm Media (ICM) & Digitalisation

Infrastructure Services

Leisure, Hospitality & Education

Logistics

Marine & Offshore, Engineering Services

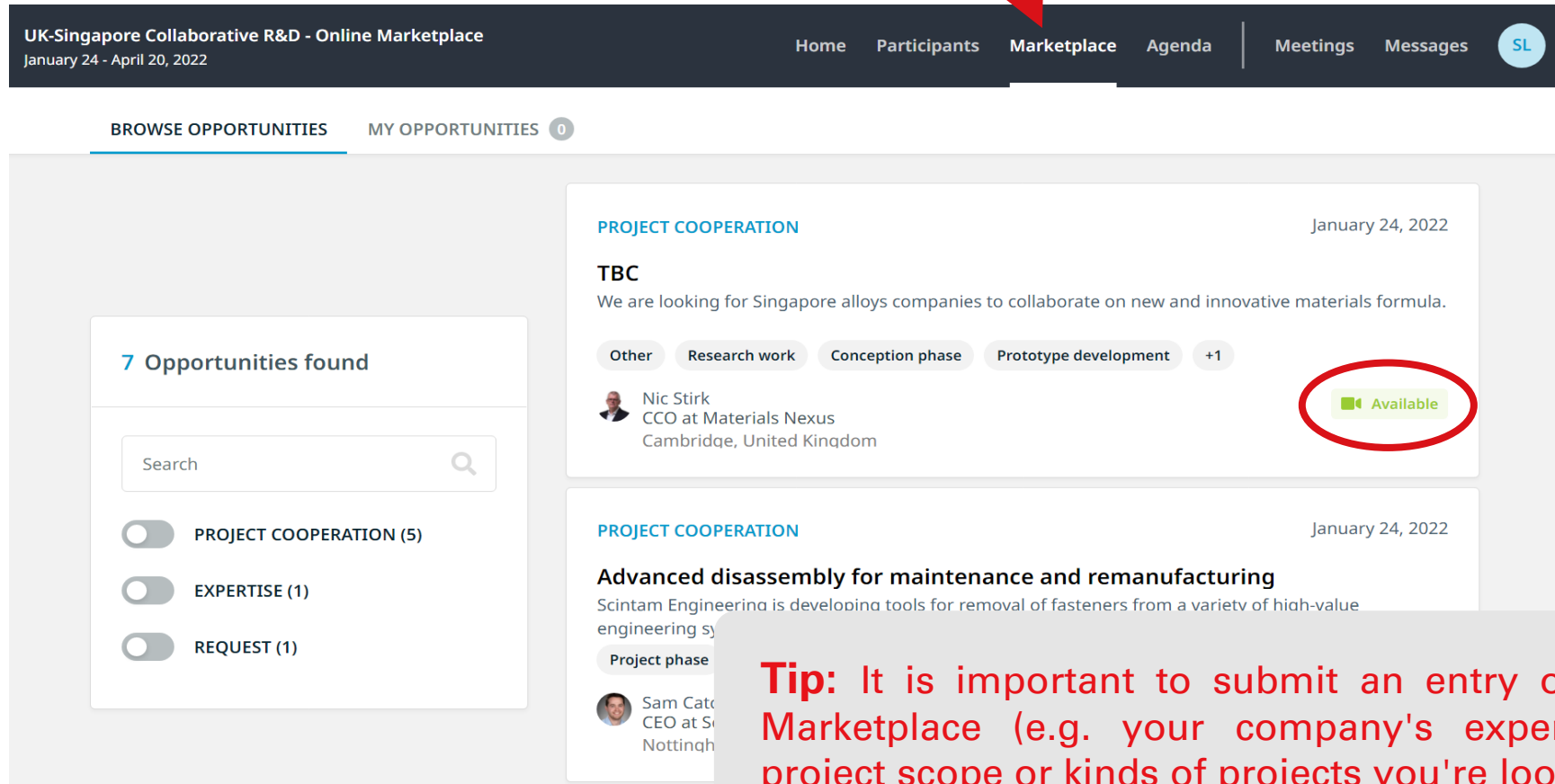
Mobility & Transport

Retail & Design

Urban Solutions

Other

2. Put up an entry on the Marketplace to see what is available



UK-Singapore Collaborative R&D - Online Marketplace
January 24 - April 20, 2022

Home Participants **Marketplace** Agenda Meetings Messages SL

BROWSE OPPORTUNITIES MY OPPORTUNITIES 0

7 Opportunities found

Search

PROJECT COOPERATION (5)
EXPERTISE (1)
REQUEST (1)

PROJECT COOPERATION January 24, 2022

TBC
We are looking for Singapore alloys companies to collaborate on new and innovative materials formula.

Other Research work Conception phase Prototype development +1

Nic Stirk
CCO at Materials Nexus
Cambridge, United Kingdom

Available

PROJECT COOPERATION January 24, 2022

Advanced disassembly for maintenance and remanufacturing
Scintam Engineering is developing tools for removal of fasteners from a variety of high-value engineering systems.

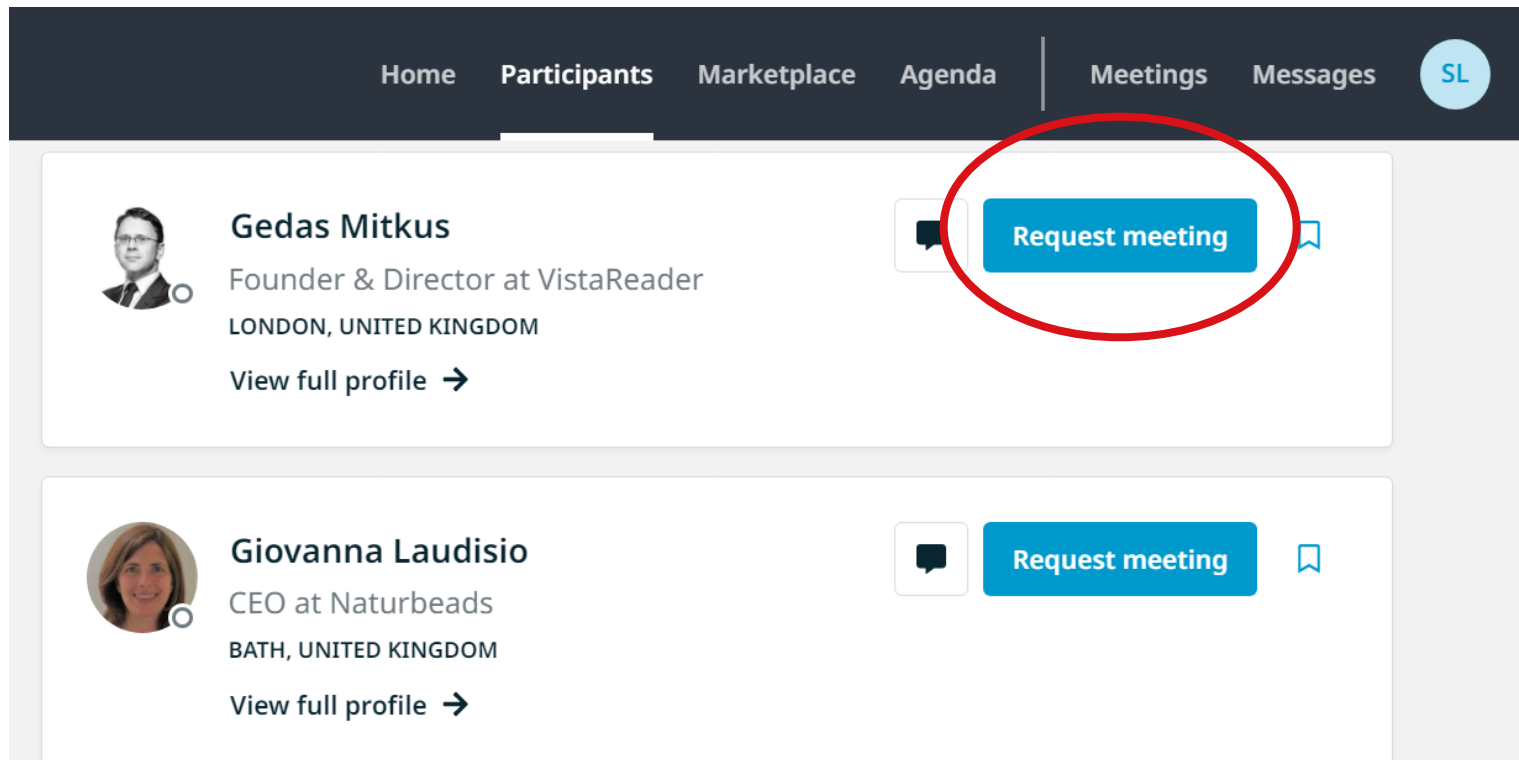
Project phase

Sam Cat...
CEO at S...
Nottingh...

Tip: It is important to submit an entry on the b2match Marketplace (e.g. your company's expertise, proposed project scope or kinds of projects you're looking for).

The Marketplace enables participants to offer and find opportunities with others, and facilitate more efficient matching.

3. Browse through the list of Participants



The screenshot shows a web application interface with a dark navigation bar at the top. The navigation bar contains links for Home, Participants, Marketplace, Agenda, Meetings, and Messages, along with a user profile icon labeled 'SL'. The 'Participants' tab is currently selected. Below the navigation bar, there is a list of participants. The first participant is Gedas Mitkus, Founder & Director at VistaReader, located in London, United Kingdom. His profile card includes a 'Request meeting' button, which is circled in red. The second participant is Giovanna Laudisio, CEO at Naturbeads, located in Bath, United Kingdom. Her profile card also includes a 'Request meeting' button. Each participant's card also features a profile picture, a 'View full profile' link with a right arrow, and a chat icon.

Home Participants Marketplace Agenda Meetings Messages SL



Gedas Mitkus
Founder & Director at VistaReader
LONDON, UNITED KINGDOM
View full profile →

Giovanna Laudisio
CEO at Naturbeads
BATH, UNITED KINGDOM
View full profile →



4. Send a message or request for meetings with profiles/projects that catch your eye


UK-Singapore Collaborative R&D - Online Marketplace
January 24 - April 20, 2022

HomeParticipantsMarketplaceAgendaMeetingsMessagesSL



Jens Böhm
Innovation & Growth Specialist at **Innovate UK**
EDGE



**Innovate UK**
EDGE

Authority/Government
Innovate UK EDGE

Innovate UK EDGE is a key part of the UK innovation agency's deep investment in the pioneering businesses that drive economic growth. It is a publicly-funded service available to all high potential small to medium sized innovation-driven companies, including Innovate UK grant winners.

Innovators are motivated to improve the ways we live and work. We support those building scalable businesses to achieve their goals, in every sector and from seed to scale stage. Our innovation and growth specialists are at the centre of our service. Each client engagement results in a bespoke strategy but common priorities include:

- Exploiting business innovation: Developing a commercial strategy and building a team to deliver it; protecting & harnessing your IP; improving innovation management & accessing the innovation

5. Choose a suitable date and timeslot and launch your meeting request!

Request meeting [X]

January 2022 >

M	T	W	T	F	S	S
27	28	29	30	31	1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31	1	2	3	4	5	6

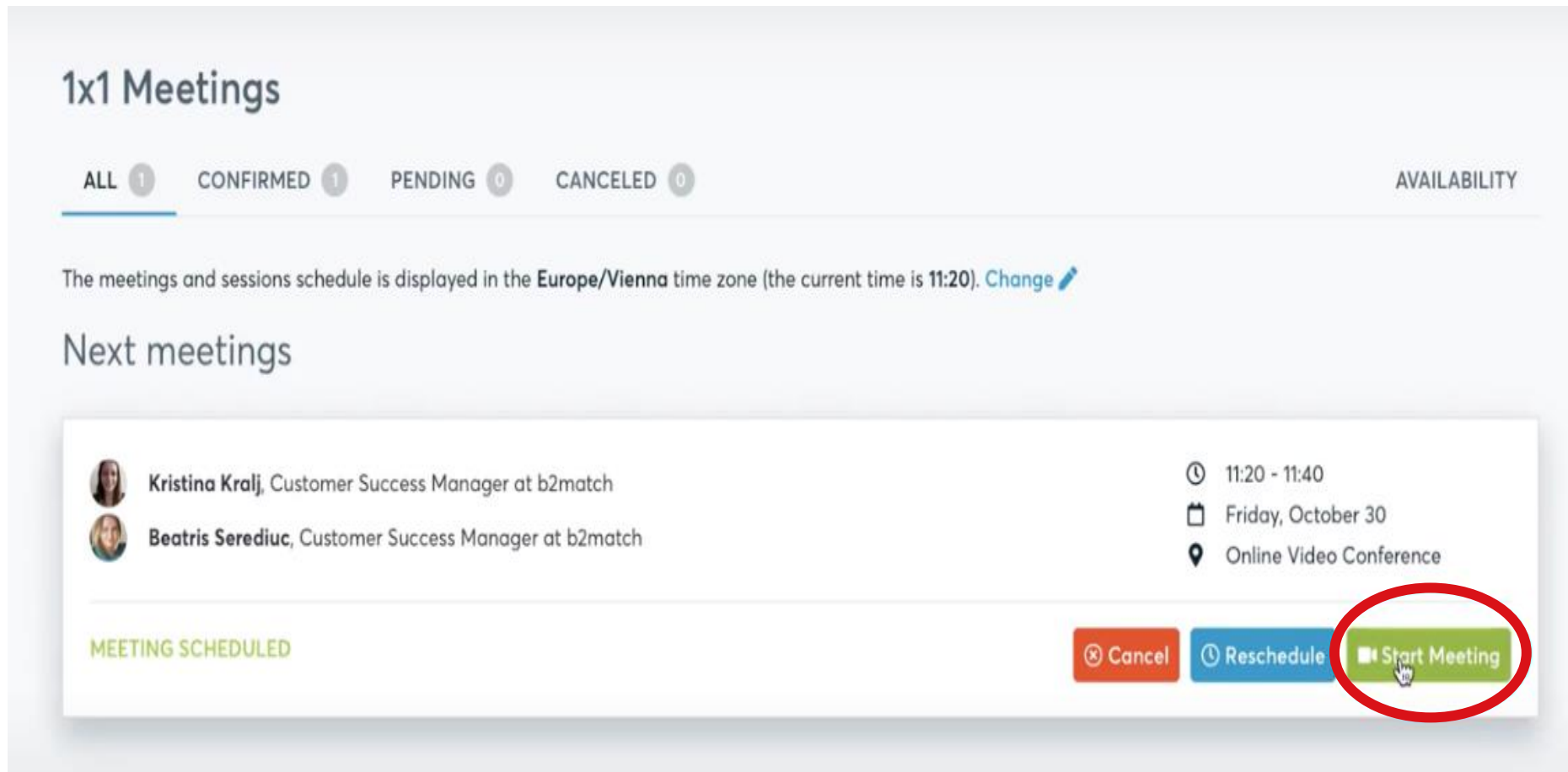
Time zone of the meetings: [Asia/Singapore](#) [Edit]

Next

Timeslots: 00:00, 00:15, 00:30, 00:45, 01:00, 01:15

Note: While we encourage you to use the in-built video function to arrange for meetings, feel free to continue discussions and arrange for meetings outside of the platform too

6. At your scheduled meeting time, go to the Meetings tab and start the meeting





1x1 Meetings

ALL 1 CONFIRMED 1 PENDING 0 CANCELED 0 AVAILABILITY

The meetings and sessions schedule is displayed in the **Europe/Vienna** time zone (the current time is 11:20). [Change](#)

Next meetings

**Kristina Kralj**, Customer Success Manager at b2match

**Beatris Serediuc**, Customer Success Manager at b2match

🕒 11:20 - 11:40

📅 Friday, October 30

📍 Online Video Conference

MEETING SCHEDULED

⌛ Cancel

🕒 Reschedule

▶ Start Meeting

Alternatively, IPI Singapore also offers partner facilitation services

IPI is an innovation catalyst that creates opportunities for enterprises to grow beyond boundaries.

As a subsidiary of Enterprise Singapore, IPI accelerates the innovation process of enterprises through access to its global innovation ecosystem and advisory services.

IPI creates opportunities for enterprises to grow through innovation



Innovation Marketplace

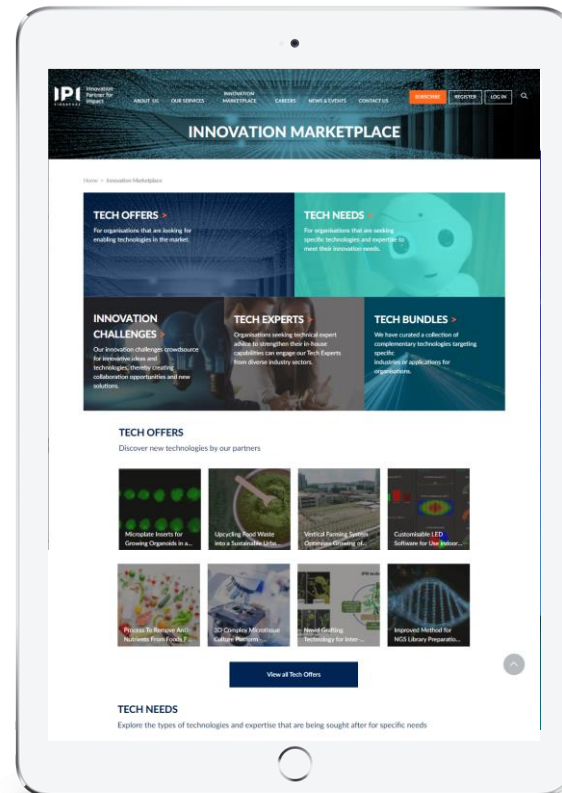
A self-service online platform that connects technology seekers with technology providers and technical experts to find collaboration opportunities through IPI's global network.

25,000+

Global Subscribers

Technology Provider / Tech Expert

- Publish technology offers and expertise available for collaboration
- Search for technology needs of companies and government agencies



Technology Seeker

- Search for technology offers for commercialisation & adoption or expertise
- Publish technology needs to crowdsource for solutions



Enterprise
Singapore

Growing**Enterprises** ^{SG}

THANK YOU

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