

Partner Facilitation Resources

Interested in this call for proposals but yet to find a partner? Register on EnterpriseSG's b2match platform today!

The screenshot shows the top section of the Enterprise Singapore website. On the left, there is a banner with a bridge image and text: "CALL FOR APPLICATIONS", "INDIA-SINGAPORE COLLABORATIVE INDUSTRIAL RESEARCH & DEVELOPMENT PROGRAMME", and "APPLY TODAY!". On the right, a dark blue box contains the text "Joint Innovation with Singapore - Partner Matching Platform". Below the banner, there are logos for "GLOBAL INNOVATION ALLIANCE", "Enterprise Singapore", "IN PARTNERSHIP WITH" (with logos for the Department of Science & Technology and the Department of Science & Technology), and "SUPPORTED BY" (with the IPI logo). A navigation menu includes "Home", "Upcoming Calls with Singapore in 2023", "How to use this platform?", "Organisers", "FAQ", and "Contact". The main content area features the heading "Upcoming Calls with Singapore in 2023" and a red "Register now" button with the text "Open until 31 December 2023". Below the button, it says "ORGANISED BY Enterprise Singapore".

Register here:
[India-Singapore Collaborative Industrial Research & Development Programme](#)

- ✓ Profile your project cooperation opportunity
- ✓ Search for project opportunities
- ✓ Connect with potential project partners
- ✓ Arrange B2B video meetings on the platform

1. Register your profile

Organisation Information

ORGANISATION NAME *

ORGANISATION TYPE * v

WEBSITE

ORGANISATION DESCRIPTION *

Areas of Activity *

Areas of Activity help us to categorize what you do and offer. This makes it easier for other participants to find you and makes your profile more expressive.

Please select areas of activity that suit your profile.

AREA OF ACTIVITIES CATEGORY

Advanced Manufacturing & Materials

Agrifood Tech

Business Services

Cybersecurity

Food Services

Health & Life Sciences

Infocomm Media (ICM) & Digitalisation

Infrastructure Services

Leisure, Hospitality & Education

Logistics

Marine & Offshore, Engineering Services

Mobility & Transport

Retail & Design

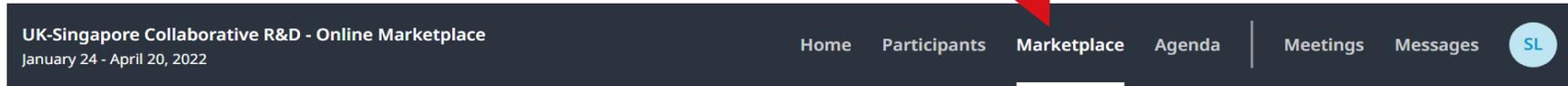
Urban Solutions

Other

Tip:

Try to make your profile as comprehensive as possible

2. Put up an entry on the Marketplace to see what is available



BROWSE OPPORTUNITIES MY OPPORTUNITIES 0

7 Opportunities found

Search

PROJECT COOPERATION (5)
EXPERTISE (1)
REQUEST (1)

PROJECT COOPERATION January 24, 2022

TBC
We are looking for Singapore alloys companies to collaborate on new and innovative materials formula.

Other Research work Conception phase Prototype development +1

Nic Stirk
CCO at Materials Nexus
Cambridge, United Kingdom

Available

PROJECT COOPERATION January 24, 2022

Advanced disassembly for maintenance and remanufacturing
Scintam Engineering is developing tools for removal of fasteners from a variety of high-value engineering systems.

Project phase

Sam Cate
CEO at Scintam
Nottingham

Tip: It is important to submit an entry on the b2match Marketplace (e.g. your company's expertise, proposed project scope or kinds of projects you're looking for).

The Marketplace enables participants to offer and find opportunities with others, and facilitate more efficient matching.

3. Browse through the list of Participants

A screenshot of a web application interface. At the top is a dark navigation bar with tabs: Home, Participants, Marketplace, Agenda, Meetings, Messages, and a user profile icon labeled 'SL'. The 'Participants' tab is active. Below the navigation bar, there is a list of two participants. Each participant card includes a profile picture, name, title, location, and a 'View full profile' link. To the right of each card is a 'Request meeting' button, which is circled in red. There are also small chat and bookmark icons next to each button.

Home Participants Marketplace Agenda Meetings Messages SL

Gedas Mitkus
Founder & Director at VistaReader
LONDON, UNITED KINGDOM
View full profile →

Giovanna Laudisio
CEO at Naturbeads
BATH, UNITED KINGDOM
View full profile →

4. Send a message or request for meetings with profiles/projects that catch your eye

UK-Singapore Collaborative R&D - Online Marketplace
January 24 - April 20, 2022

Home Participants Marketplace Agenda Meetings Messages SL



Jens Böhm
Innovation & Growth Specialist at **Innovate UK EDGE**

[Send message](#)

[Request meeting](#)



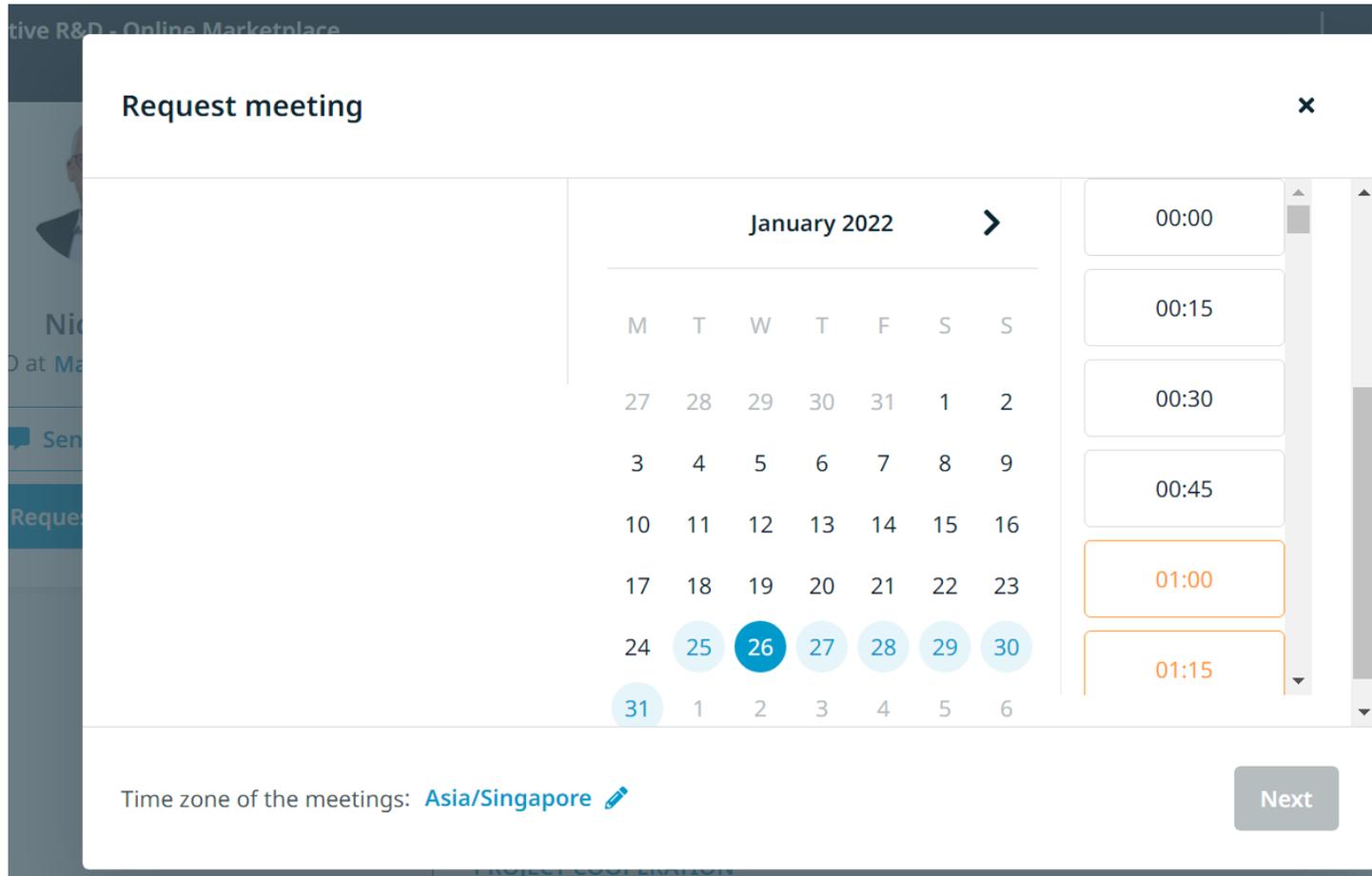
Authority/Government
Innovate UK EDGE

Innovate UK EDGE is a key part of the UK innovation agency's deep investment in the pioneering businesses that drive economic growth. It is a publicly-funded service available to all high potential small to medium sized innovation-driven companies, including Innovate UK grant winners.

Innovators are motivated to improve the ways we live and work. We support those building scalable businesses to achieve their goals, in every sector and from seed to scale stage. Our innovation and growth specialists are at the centre of our service. Each client engagement results in a bespoke strategy but common priorities include:

- Exploiting business innovation: Developing a commercial strategy and building a team to deliver it; protecting & harnessing your IP; improving innovation management & accessing the innovation

5. Choose a suitable date and timeslot and launch your meeting request!



The screenshot shows a 'Request meeting' dialog box with a calendar for January 2022 and a list of time slots. The calendar highlights the 26th as the selected date. The time slots are 00:00, 00:15, 00:30, 00:45, 01:00, and 01:15. The 01:00 slot is highlighted in orange. The time zone is set to Asia/Singapore.

Request meeting ×

January 2022 >

M	T	W	T	F	S	S
27	28	29	30	31	1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31	1	2	3	4	5	6

Time zone of the meetings: [Asia/Singapore](#) ✎

Next

Note: While we encourage you to use the in-built video function to arrange for meetings, feel free to continue discussions and arrange for meetings outside of the platform too

6. At your scheduled meeting time, go to the Meetings tab and start the meeting

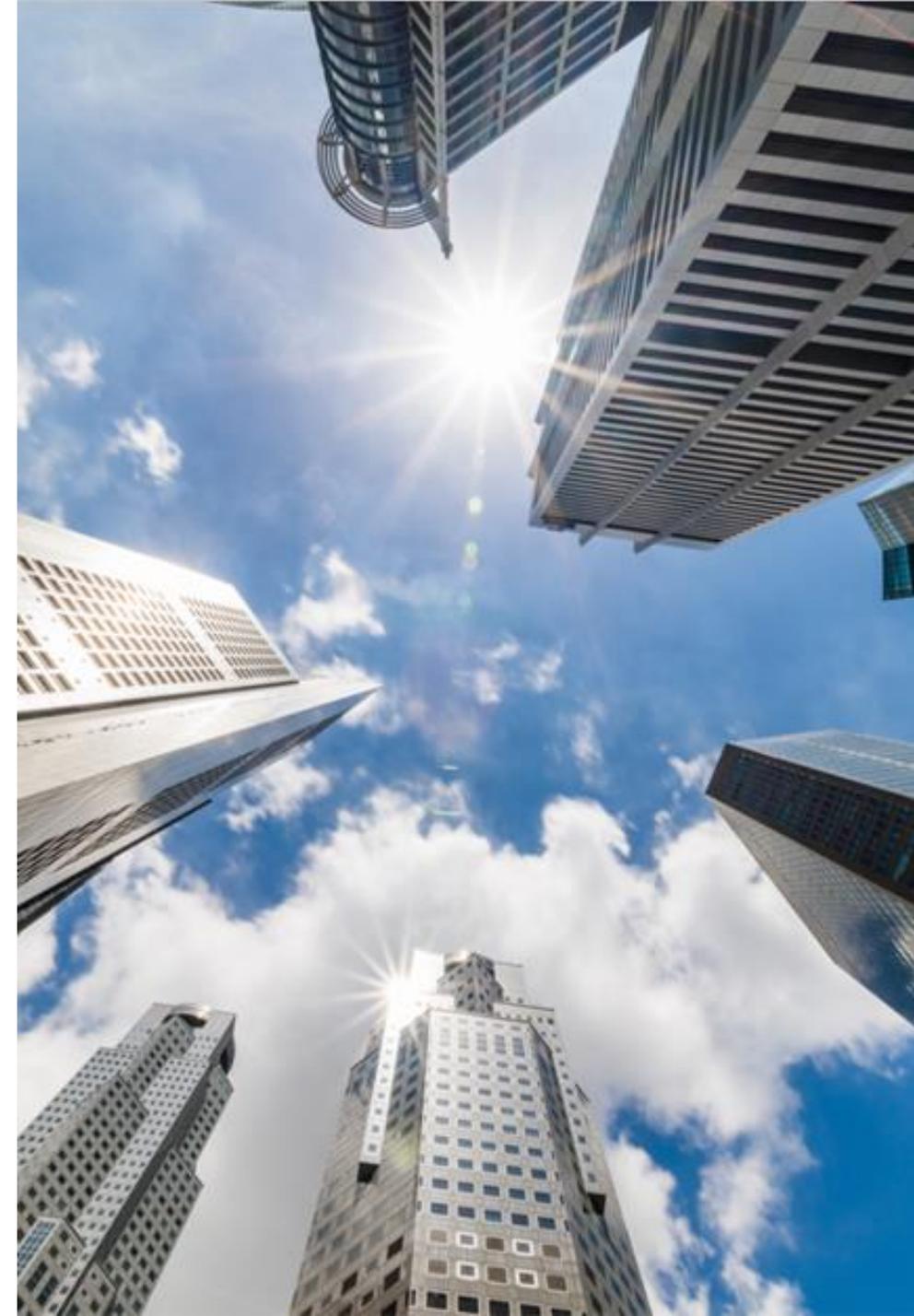
The screenshot displays the '1x1 Meetings' interface. At the top, there are tabs for 'ALL 1', 'CONFIRMED 1', 'PENDING 0', and 'CANCELED 0', with 'ALL' being the active tab. To the right is an 'AVAILABILITY' link. Below this, a message states: 'The meetings and sessions schedule is displayed in the Europe/Vienna time zone (the current time is 11:20). [Change](#) ✎'. The main section is titled 'Next meetings' and contains a card for a scheduled meeting. The card lists two participants: Kristina Kralj, Customer Success Manager at b2match, and Beatris Sereciuc, Customer Success Manager at b2match. The meeting details are: 11:20 - 11:40, Friday, October 30, and Online Video Conference. At the bottom of the card, there are three buttons: 'Cancel' (orange), 'Reschedule' (blue), and 'Start Meeting' (green). The 'Start Meeting' button is circled in red, indicating the action to be taken.

Alternatively, IPI Singapore also offers partner facilitation services

IPI is an innovation catalyst that creates opportunities for enterprises to grow beyond boundaries.

As a subsidiary of Enterprise Singapore, IPI accelerates the innovation process of enterprises through access to its global innovation ecosystem and advisory services.

IPI creates opportunities for enterprises to grow through innovation



Innovation Marketplace

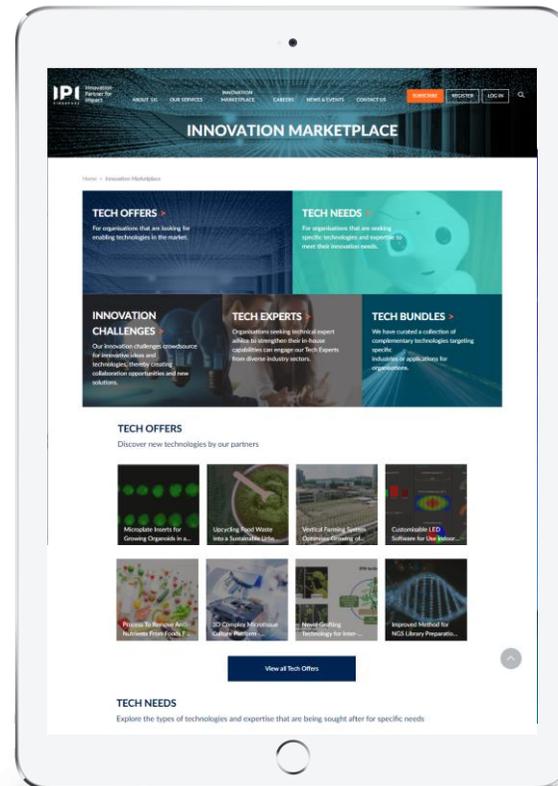
A self-service online platform that connects technology seekers with technology providers and technical experts to find collaboration opportunities through IPI's global network.

25,000+

Global Subscribers

**Technology Provider /
Tech Expert**

- Publish technology offers and expertise available for collaboration
- Search for technology needs of companies and government agencies



Technology Seeker

- Search for technology offers for commercialisation & adoption or expertise
- Publish technology needs to crowdsource for solutions

**Enterprise
Singapore**

Growing **Enterprises** ^{SG}

THANK YOU

www.enterprisesg.gov.sg

